

APPLICANT: PERRY H. BEAUMONT  
CUSTOMER NO. 000037163  
EXPRESS MAIL NO. ET 596474689 US

**Fig. 1**

Please select desired product types:

- ☐ Money market instruments
- ☐ Bonds
- ☐ Stocks
- ☐ Other

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**Fig. 2**

06 — Please select desired types of stocks:

- ☐ U.S. stocks
- ☐ International stocks (excluding the U.S.)
- ☐ Global stocks (the U.S. and outside of the U.S.)

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Fig. 3

Please select the market index(es) that you believe most accurately reflects your market risk and return objectives for the following portion of your portfolio:
 

U.S. stocks

Index	Returns for the past...			Volatility for the past...		
	1 year	5 years	10 years	1 year	5 years	10 years
<input type="radio"/> S&P 100						
<input type="radio"/> S&P 500						
<input type="radio"/> Nasdaq 100						
<input type="radio"/> Other						

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STOP

08

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**Fig. 4**

Optional: Please select the index(es) or credit quality range that you believe reflects your credit objectives for the following portion of your portfolio:

**By index ...**

Index	Average credit rating			
	Capitalization-weighted	Previous ratings 1-year	Previous ratings 3-year	Previous ratings 5-year
<input type="radio"/> S&P 100				
<input type="radio"/> S&P 500				
<input type="radio"/> Nasdaq 100				
<input type="radio"/> Other				

(Simply click on the above index of interest for additional credit information about the index's characteristics inclusive of the types of products contained in the index)

**By credit quality ...**

☐ Range between a low of  and a high of

☐ An average of  but no lower than  or higher than

**Fig. 5**

Optional: Please select the structure types that you believe most accurately reflect your personal structure risk objectives for the following portion of your portfolio: U.S. stocks

**Structure type (please click all that apply):**

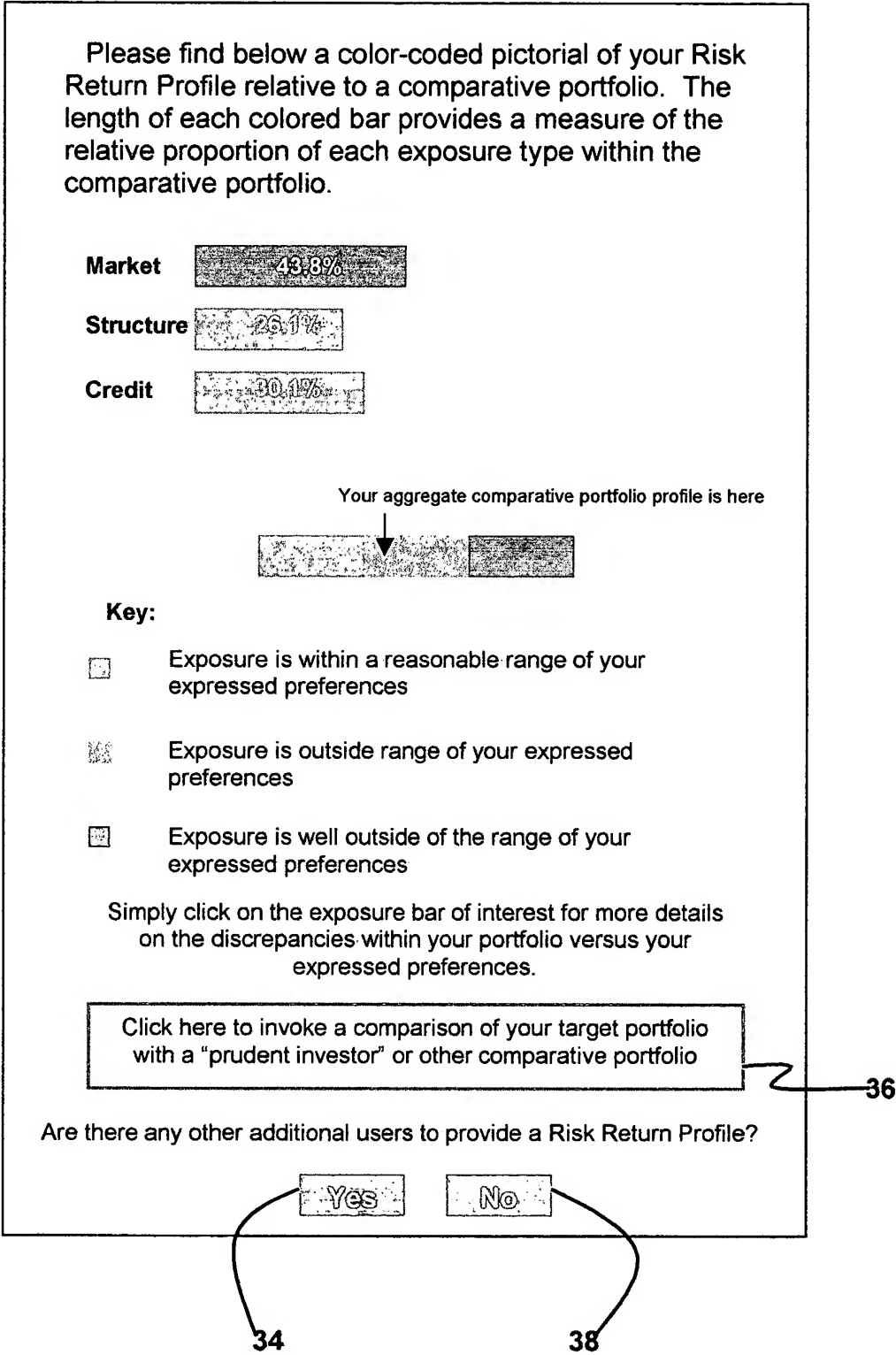
- ☐ The products contained in the index selected in Step three only\*, or
- ☐ The products contained in the index selected in Step three and the following (please select all that apply):
  - ☐ Common stock
  - ☐ First preferred
  - ☐ Second preferred
  - ☐ Other

Simply click on any of the terms at left for a brief description.

\* Click here to see a summary of products contained within the index(es) you selected

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**Fig. 6**



**Fig. 7**

You have indicated that more than one investor is to be included in this process of creating a Risk Return Profile.

In order to accurately combine the input of all investors into a single aggregated Risk Return Profile, please answer the following questions:

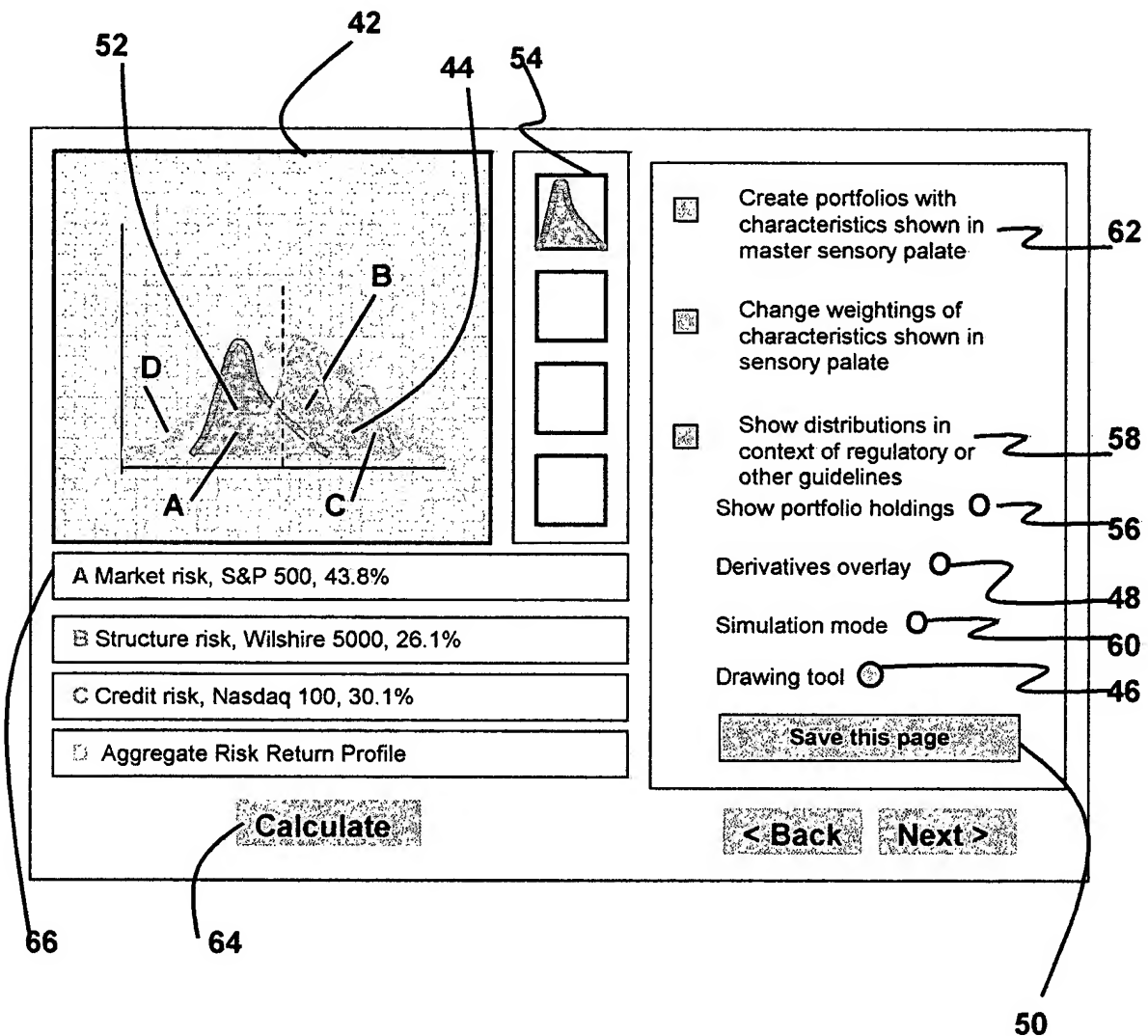
How many investors are to be aggregated into the single profile?

Is each individual investor's profile to be weighted with equal importance when the aggregate profile is created? ☐ Yes ☒ No

Since not all profiles are to be weighted equally, please provide weightings to be used (in percent):

Investor 1:  Investor 2:  Investor 3:

**Fig. 8**





**Fig. 9**

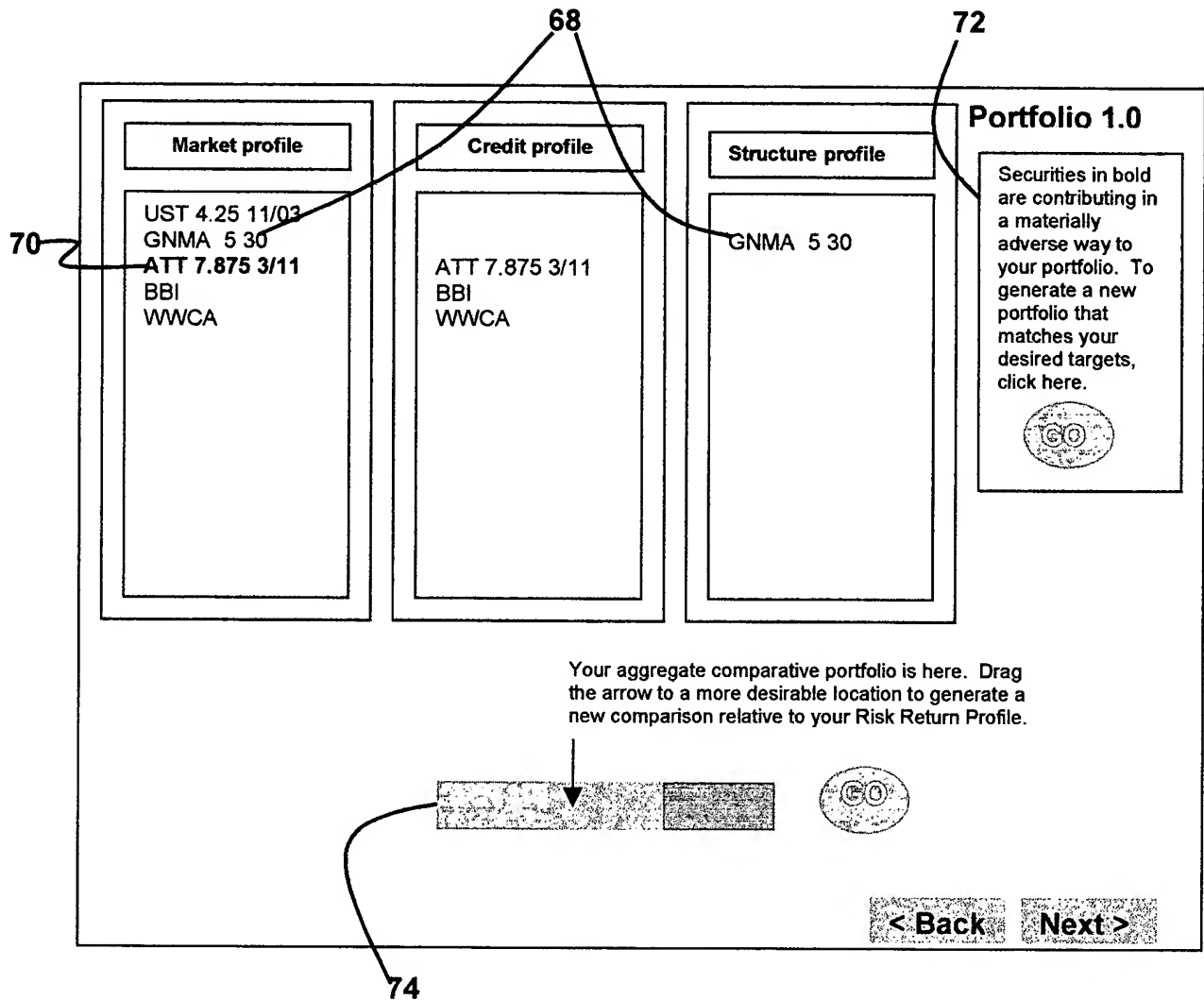
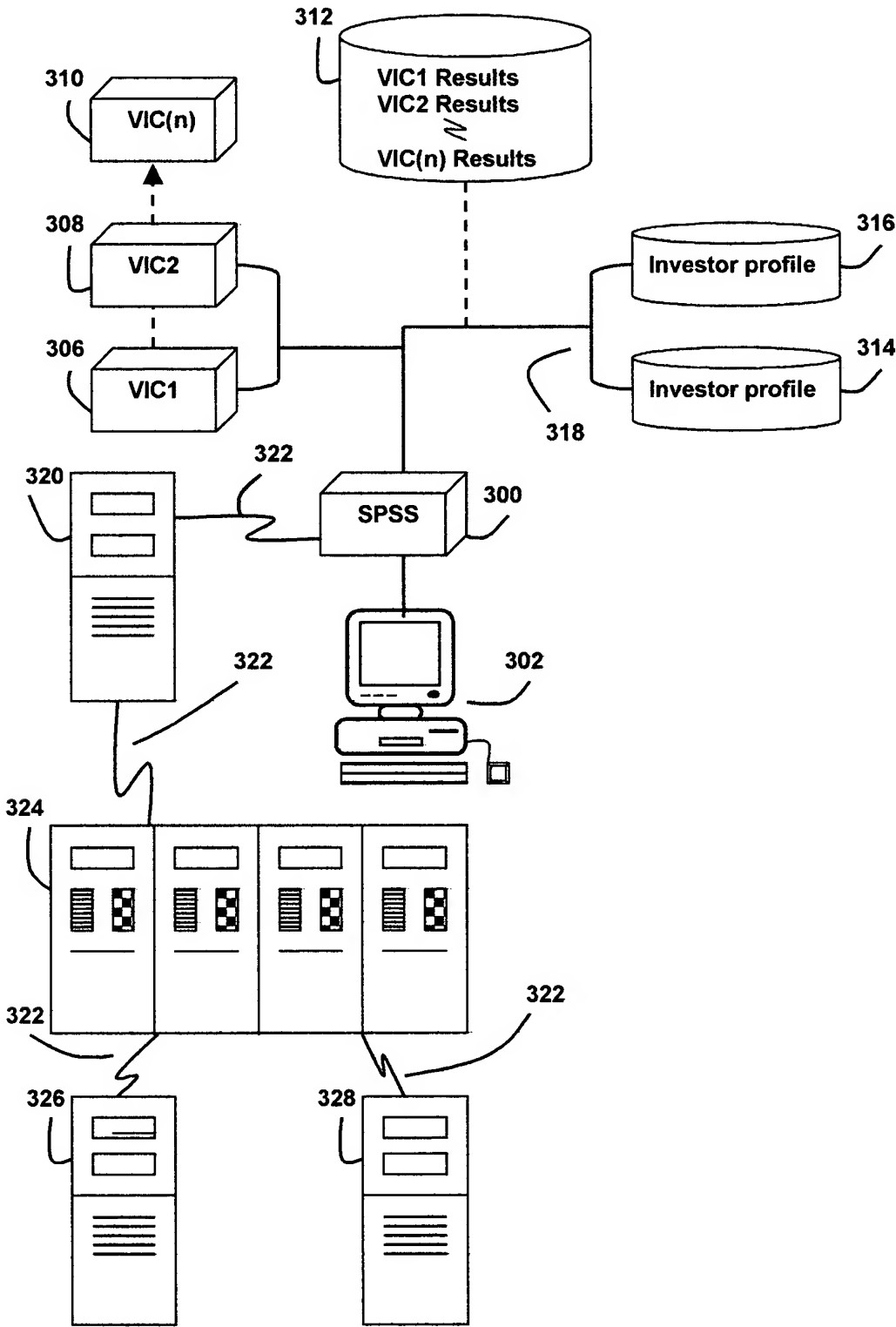
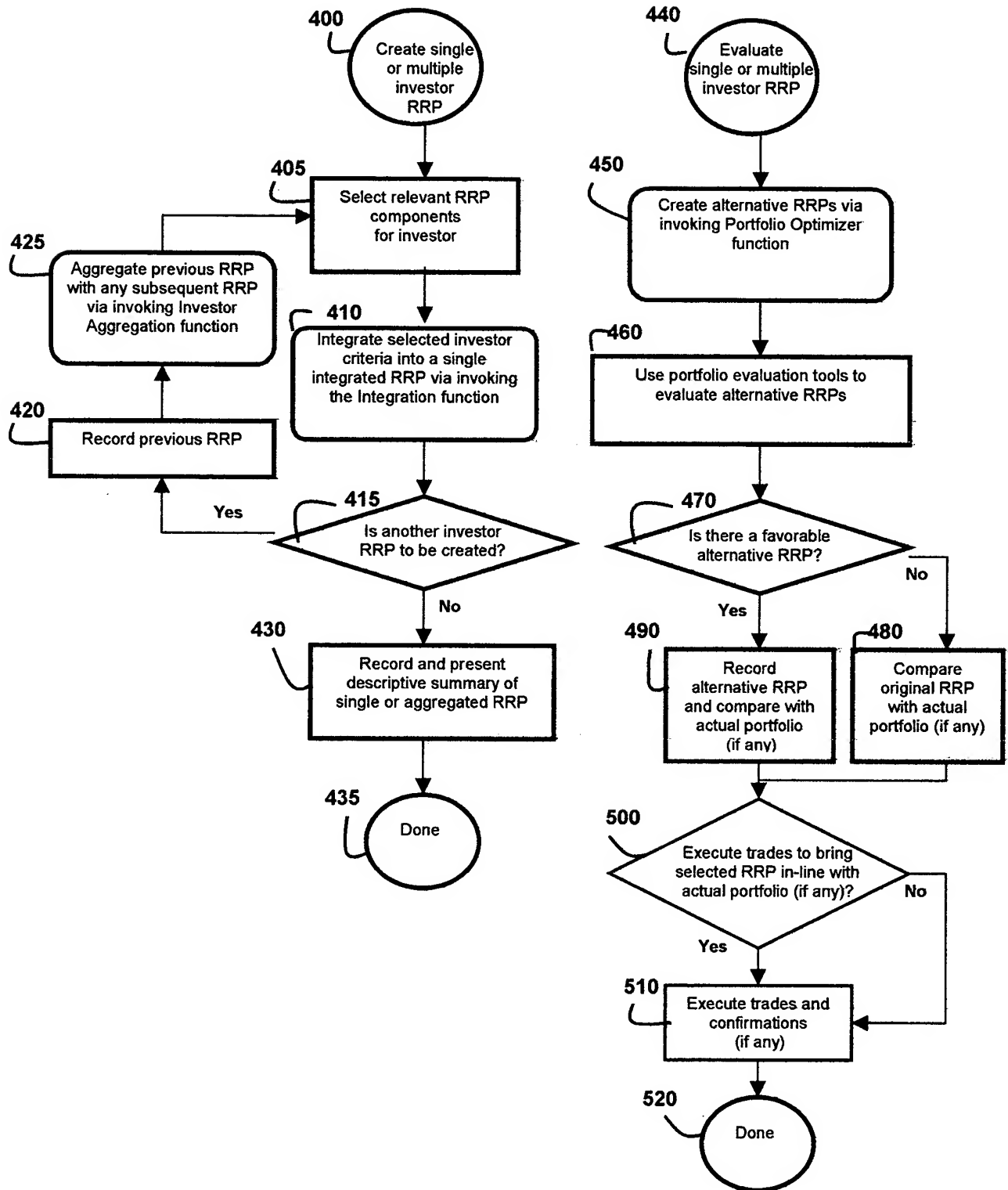


Fig. 10



**Fig. 11**



**Fig. 12**

